

**TRI-COUNTY AGING CONSORTIUM  
LANSING, MICHIGAN**

**REPORT ON FINANCIAL STATEMENTS  
(with required and additional  
supplementary information)**

**YEAR ENDED SEPTEMBER 30, 2019**

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
Tri-County Aging Consortium  
Lansing, Michigan

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Tri-County Aging Consortium (the Consortium), as of and for the year ended September 30, 2019, and the related notes to the financial statements, which collectively comprise the Consortium's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### ***Opinions***

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the Tri-County Aging Consortium, as of September 30, 2019, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Other Matters***

#### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison schedules, schedule of changes in employer's net pension liability and related ratios, and schedule of employer contributions, as identified in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### *Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Consortium's basic financial statements. The accompanying schedule of revenues, expenditures, and changes in fund balance - Grants Special Revenue Fund - by program and schedule of funded service categories by source are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and is also not a required part of the financial statements.

The schedule of revenues, expenditures, and changes in fund balance - Grants Special Revenue Fund - by program, schedule of funded service categories by source, and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of revenues, expenditures, and changes in fund balance - Grants Special Revenue Fund - by program, schedule of funded service categories by source, and the schedule of expenditures of federal awards are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated March 6, 2020, on our consideration of the Tri-County Aging Consortium's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Tri-County Aging Consortium's internal control over financial reporting and compliance.

*Maney Costerian PC*

March 6, 2020

## **TRI-COUNTY AGING CONSORTIUM MANAGEMENT'S DISCUSSION AND ANALYSIS**

This section of the annual financial statements, titled Management's Discussion and Analysis, represents the administration's review of the Tri-County Aging Consortium's (the Consortium's) financial performance during the fiscal year ended September 30, 2019. The Management's Discussion and Analysis is intended to be read in conjunction with the Consortium's financial statements.

Generally accepted accounting principles (GAAP) require the reporting of two types of financial statements: government-wide financial statements and fund level financial statements.

### **Financial Highlights**

- The assets of the Consortium exceeded its liabilities at September 30, 2019, by \$7,266,925 at the government-wide level. Unrestricted net position was \$7,107,238 at September 30, 2019.
- The Consortium's total net position increased \$2,277,546 as a result of this year's operations.
- As of September 30, 2019, the Consortium's governmental funds reported ending fund balances of \$7,267,351, an increase of \$2,382,793.
- As of September 30, 2019, the general fund unassigned fund balance was \$710,823, or approximately 99% of total fund expenditures and other financing uses.

### **Overview of the Financial Statements**

The Tri-County Aging Consortium's basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

**Government-wide Financial Statements:** The government-wide financial statements provide information about the activities of the entire Consortium. They present an overall view of the Consortium's finances, reporting the assets and liabilities on fiscal year ending September 30, 2019.

The statement of net position presents information on all of the Tri-County Aging Consortium's assets, deferred outflows of resources, liabilities, and deferred inflows of resources, with the difference between them reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Consortium is improving or deteriorating.

The statement of activities presents information showing how the government's net position changed during fiscal year 2018/2019. All changes in net position are reported as soon as the change occurs, regardless of the timing of related cash flows.

All of the Tri-County Aging Consortium's activities are supported by intergovernmental revenues, governmental grants, fees and charges for services, interest, local revenues, and contributions. The governmental activities of the Consortium are all considered health and welfare programs. The Consortium does not operate any programs that are intended to recover all or a significant portion of their costs through user fees and charges.

## **TRI-COUNTY AGING CONSORTIUM MANAGEMENT'S DISCUSSION AND ANALYSIS**

**Fund Financial Statements:** A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Tri-County Aging Consortium uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The Consortium operates with three funds, General, Grants Special Revenue, and Capital Projects, which are considered governmental funds.

**Governmental funds:** Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental funds balance sheet and governmental funds statement of revenues, expenditures, and changes in fund balance provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The Tri-County Aging Consortium adopts an annual appropriated budget for its General and Grants Special Revenue Funds. Budgetary comparison statements have been provided for these funds to demonstrate compliance with the budget.

The basic financial statements can be found on pages 9-15 of this report.

**Notes to the Financial Statements:** The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 16-30 of this report.

**Other Information:** In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning budgeted revenues and expenditures, schedule of changes in net pension liability and related ratios, and schedule of employer contributions on pages 31-36. Other supplementary information concerning support services and expenditures of federal awards can be found on pages 37-58 of this report.

**TRI-COUNTY AGING CONSORTIUM  
MANAGEMENT'S DISCUSSION AND ANALYSIS**

**Government-wide Financial Analysis**

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of Tri-County Aging Consortium, assets exceeded liabilities by \$7,266,925. A comparative analysis of net position as of September 30, 2019 and 2018 are presented below:

	<u>2019</u>	<u>2018</u>
Current and other assets	\$ 10,122,796	\$ 7,344,837
Capital assets, net	<u>89,782</u>	<u>89,173</u>
Total assets	10,212,578	7,434,010
Deferred outflows of resources	990,748	399,786
Current liabilities	2,076,755	1,842,455
Noncurrent liabilities	<u>1,762,225</u>	<u>615,784</u>
Total liabilities	3,838,980	2,458,239
Deferred inflows of resources	97,421	386,178
Net position		
Invested in capital assets	89,782	89,173
Restricted	69,905	69,680
Unrestricted	<u>7,107,238</u>	<u>4,830,526</u>
Total net position	<u>\$ 7,266,925</u>	<u>\$ 4,989,379</u>

Unrestricted net position (the part of net position that can be used to finance day to day operations) increased by \$2,277,546. This is within our desired range.

The following table shows the changes in net position as of September 30, 2019 and 2018.

	<u>2019</u>	<u>2018</u>
Program revenues		
Charges for services	\$ 317,592	\$ 320,381
Operating grants and contributions	29,317,300	27,162,632
General revenue		
Municipal appropriations	275,771	267,920
Interest	<u>98,822</u>	<u>7,645</u>
Total revenue	<u>30,009,485</u>	<u>27,758,578</u>
Expenses		
Health and welfare	<u>27,731,939</u>	<u>26,328,803</u>
Changes in net position	<u>\$ 2,277,546</u>	<u>\$ 1,429,775</u>

## **TRI-COUNTY AGING CONSORTIUM MANAGEMENT'S DISCUSSION AND ANALYSIS**

During the year grants and contributions increased \$2,154,668 due to receipt of Medicaid cost-based reimbursement received for fiscal year 2017, 2018, and 2019. We will continue to collaborate with local health providers and using them as a resource to find new funding.

Total expenses increased approximately \$1,403,136 or 5% from last year.

### **Financial Analysis of the Government's Funds**

The general fund revenue exceeded the final budget by \$125,453 and expenditures and other financing uses exceeded the amounts budgeted by \$80,911 for fiscal year 2019. The general fund experienced an increase in fund balance of \$113,330 largely due to an interest rate increase on the savings account that maintains a large portion of its liquid assets.

The grants special revenue fund experienced an increase in fund balance of \$2,264,092 mainly caused by an increase in clients enrolled in the Medicaid Waiver Program. In fiscal year 2019, the Medicaid Waiver Program received additional slots from the Michigan Department of Health and Human Services (MDHHS) that allowed the increase in the number clients enrolled in this program. The total amount of slots for fiscal year 2019 totaled approximately 980 and the actual client enrollment count as of September 30<sup>th</sup>, 2019 was 799 versus 747 at the end of fiscal year 2018. It is important to emphasize that the Waiver is a managed care program with a full risk contract. Reimbursement is based on a capitated basis encompassing six rate cells developed by an actuarial entity. Due to these factors, revenues can exceed expenditures for the year, as well as expenditures exceeding revenues as is the nature of a managed care system. The surplus in fund balance from fiscal year 2019 will be held for future years when expenditures could exceed revenues. Consortium management is involved in dialog with officials at the regarding the capitated rate setting process. Several steps have been taken to reduce costs without compromising the safety of clients and quality. These include thorough reviews of all new plans of care, appropriate reduction in some services and there were reductions in reimbursement to in-home providers during fiscal year 2019. Also, the Consortium is continuing to meet with Medicaid staff at MDHHS to rectify how high cost/high needs clients are counted and reimbursed.

The Consortium and the MDHHS are still in the process of reconciling claims for fiscal years 2018 and 2019. The Consortium is monitoring the open claims for these fiscal years to ensure that a satisfactory resolution is obtained, and management is confident that the outcome will be adequate and complete.

### **Capital Asset and Debt Administration**

**Capital Assets:** The Consortium's investment in capital assets as of September 30, 2019, amounts to \$89,782 (net of accumulated depreciation). Additional details related to capital assets are presented in Note 3 to the financial statements.

**Long-term Obligations:** The Consortium has a long-term obligation related to compensation (e.g., unused vacation and sick leave). The long-term obligation at September 30, 2019, amounted to \$167,243 for compensated absences. Additional details related to long-term obligations are presented in Note 4 to the financial statements.

### **Economic Factors and Next Year's Budget and Rates**

Funding is determined at the federal and state levels and at this time looks promising. However, federal and state cuts in our funding could be made at any time and that would have a significant effect on the Consortium's financial position or operations.

**TRI-COUNTY AGING CONSORTIUM  
MANAGEMENT'S DISCUSSION AND ANALYSIS**

**Requests for Information**

This financial report is designed to provide a general overview of the Tri-County Aging Consortium's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Finance Department  
Tri-County Aging Consortium  
5303 S. Cedar St., Suite 1  
Lansing, MI 48911

## **BASIC FINANCIAL STATEMENTS**

**TRI-COUNTY AGING CONSORTIUM  
STATEMENT OF NET POSITION  
SEPTEMBER 30, 2019**

	Governmental Activities
<b>ASSETS</b>	
Current assets	
Cash and cash equivalents	\$ 7,276,905
Cash and cash equivalents - restricted	102,140
Investments	110,458
Accounts receivable	86,050
Due from other governmental units	1,775,120
Prepays	33,877
Total current assets	9,384,550
Noncurrent assets	
Investments	738,246
Capital assets, net of accumulated depreciation	89,782
Total noncurrent assets	828,028
TOTAL ASSETS	10,212,578
<b>DEFERRED OUTFLOWS OF RESOURCES</b>	
Deferred outflows of resources related to pensions	990,748
<b>LIABILITIES</b>	
Current liabilities	
Accounts payable	1,950,642
Accrued payroll	92,664
Current portion of compensated absences	33,449
Total current liabilities	2,076,755
Noncurrent liabilities	
Net pension liability	1,628,431
Noncurrent portion of compensated absences	133,794
Total noncurrent liabilities	1,762,225
TOTAL LIABILITIES	3,838,980
<b>DEFERRED INFLOWS OF RESOURCES</b>	
Deferred inflows of resources related to pensions	97,421
<b>NET ASSETS</b>	
Invested in capital assets	89,782
Restricted for permanent corpus	69,905
Unrestricted	7,107,238
TOTAL NET ASSETS	\$ 7,266,925

See accompanying notes to financial statements.



**TRI-COUNTY AGING CONSORTIUM  
GOVERNMENTAL FUNDS  
BALANCE SHEET  
SEPTEMBER 30, 2019**

	General	Grants Special Revenue	Capital Projects (Capital Campaign) (nonmajor fund)	Total
<b>ASSETS</b>				
Cash and cash equivalents	\$ 430,093	\$ 6,803,780	\$ 43,032	\$ 7,276,905
Cash and cash equivalents - restricted	-	-	102,140	102,140
Investments	695,873	-	152,831	848,704
Accounts receivable	27,319	58,731	-	86,050
Due from other governmental units	-	1,775,120	-	1,775,120
Prepays	10,605	23,272	-	33,877
	<u>1,163,890</u>	<u>8,660,903</u>	<u>298,003</u>	<u>10,122,796</u>
<b>TOTAL ASSETS</b>	<b>\$ 1,163,890</b>	<b>\$ 8,660,903</b>	<b>\$ 298,003</b>	<b>\$ 10,122,796</b>
<b>LIABILITIES</b>				
Accounts payable	\$ 11,390	\$ 1,939,252	\$ -	\$ 1,950,642
Accrued payroll	92,664	-	-	92,664
	<u>104,054</u>	<u>1,939,252</u>	<u>-</u>	<u>2,043,306</u>
<b>TOTAL LIABILITIES</b>	<b>104,054</b>	<b>1,939,252</b>	<b>-</b>	<b>2,043,306</b>
<b>DEFERRED INFLOWS OF RESOURCES</b>				
Unavailable revenues	-	812,139	-	812,139
<b>FUND BALANCES</b>				
Nonspendable				
Prepays	10,605	23,272	-	33,877
Permanent corpus	-	-	69,905	69,905
Committed				
HCBS - Waiver	-	5,886,240	-	5,886,240
Assigned				
Capital campaign	-	-	228,098	228,098
Capital outlay	30,000	-	-	30,000
Friends of Independence	335,049	-	-	335,049
Unassigned	684,182	-	-	684,182
	<u>1,059,836</u>	<u>5,909,512</u>	<u>298,003</u>	<u>7,267,351</u>
<b>TOTAL FUND BALANCES</b>	<b>1,059,836</b>	<b>5,909,512</b>	<b>298,003</b>	<b>7,267,351</b>
<b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCES</b>	<b>\$ 1,163,890</b>	<b>\$ 8,660,903</b>	<b>\$ 298,003</b>	<b>\$ 10,122,796</b>

See accompanying notes to financial statements.

**TRI-COUNTY AGING CONSORTIUM  
RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE  
SHEET TO THE STATEMENT OF NET POSITION  
SEPTEMBER 30, 2019**

**Total fund balances - governmental funds** \$ 7,267,351

Amounts reported for the governmental activities in the statement of net assets are different because:

Capital assets used in governmental activities are not financial resources and therefore are not reported as assets in the governmental funds.

The cost of capital assets is	\$ 690,446	
Accumulated depreciation is	<u>(600,664)</u>	
Capital assets, net		89,782

Long-term receivables are not expected to be collected within 60 days of year end and are not available to pay for current expenditures. 812,139

Governmental funds report actual pension expenditures for the fiscal year, whereas the governmental activities will recognize the net pension liability as of the measurement date. Pension contributions subsequent to the measurement date will be deferred in the statement of net position. In addition, resources related to changes of assumptions, differences between expected and actual experience, and differences between projected and actual pension plan investment earnings will be deferred over time in the government-wide financial statements. These amounts consist of:

Deferred outflows of resources related to pension	990,748	
Deferred inflows of resources related to pension	<u>(97,421)</u>	
		893,327

Long-term liabilities are not due and payable in the current period and therefore are not reported as liabilities in the funds. Long-term liabilities at year-end consist of:

Compensated absences	(167,243)	
Net pension liability	<u>(1,628,431)</u>	
		<u>(1,795,674)</u>

**Net assets of governmental activities** \$ 7,266,925

**TRI-COUNTY AGING CONSORTIUM  
GOVERNMENTAL FUNDS  
STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES  
YEAR ENDED SEPTEMBER 30, 2019**

	General	Grants Special Revenue	Capital Projects (Capital Campaign) (nonmajor fund)	Total
<b>REVENUES</b>				
Intergovernmental				
Federal	\$ -	\$ 1,970,569	\$ -	\$ 1,970,569
State	-	1,684,037	-	1,684,037
Medicaid waiver program	-	24,266,663	-	24,266,663
Municipal appropriations	275,771	-	-	275,771
Local grants	378,807	539,004	-	917,811
Program revenues	-	317,592	-	317,592
Interest	93,451	-	5,371	98,822
Contributions	86,596	256,687	-	343,283
<b>TOTAL REVENUES</b>	<b>834,625</b>	<b>29,034,552</b>	<b>5,371</b>	<b>29,874,548</b>
<b>EXPENDITURES</b>				
Current				
Health and welfare	486,663	27,005,092	-	27,491,755
<b>EXCESS OF REVENUES OVER EXPENDITURES</b>	<b>347,962</b>	<b>2,029,460</b>	<b>5,371</b>	<b>2,382,793</b>
<b>OTHER FINANCING SOURCES (USES)</b>				
Transfers in	-	234,632	-	234,632
Transfers out	(234,632)	-	-	(234,632)
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<b>(234,632)</b>	<b>234,632</b>	<b>-</b>	<b>-</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>113,330</b>	<b>2,264,092</b>	<b>5,371</b>	<b>2,382,793</b>
Fund balance, beginning of year	946,506	3,645,420	292,632	4,884,558
Fund balance, end of year	<u>\$ 1,059,836</u>	<u>\$ 5,909,512</u>	<u>\$ 298,003</u>	<u>\$ 7,267,351</u>

See accompanying notes to financial statements.

**TRI-COUNTY AGING CONSORTIUM  
RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN  
FUND BALANCES OF THE GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES  
YEAR ENDED SEPTEMBER 30, 2019**

**Net change in fund balances - total governmental funds** \$ 2,382,793

Amounts reported for governmental activities in the statement of activities are different because:

Capital outlays are reported as expenditures in governmental funds. In the statement of activities, the cost of capital assets is allocated over their estimated useful lives as depreciation expense. In the current period, these amounts are:

Capital outlay	\$ 22,876	
Depreciation expense	<u>(22,267)</u>	
 Excess of capital outlay over depreciation expense		 609

Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the funds. 134,937

Some items reported in the statement of activities do not require the use of current financial resources and therefore are not reported as expenditures in governmental funds. These activities consist of:

(Increase) in compensated absences	(18,796)	
(Increase) in net pension liability	(1,101,716)	
Increase in deferred outflows of resources related to pensions	590,962	
Decrease in deferred inflows of resources related to pensions	<u>288,757</u>	
		<u>(240,793)</u>

**Change in net assets of governmental activities** \$ 2,277,546

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 1 - DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The Tri-County Aging Consortium (the "Consortium") is the designated Area Agency on Aging (AAA) for Region VI of Michigan (Ingham, Clinton, and Eaton Counties). As an AAA, the Consortium is responsible for regional planning and coordination of services for older people. This designation dates back to April 1974, when the first Area Plan for this region was approved by the State of Michigan Office of Services to the Aging.

The Consortium began in 1972 when a grant from the State Commission on Aging was awarded to the Lansing Planning Department to conduct a needs survey for Lansing elderly. As a result of this research, the Lansing City Council created a Senior Citizens Department in January 1974. Later that year, the Department secured the necessary two-thirds approvals of the Boards of Commissioners of Ingham, Clinton, and Eaton Counties to apply for designation as an Area Agency on Aging under the Older Americans Act.

The Consortium Board, the policy-making body for the agency, was established under the Urban Cooperation Act of 1967. The Consortium's twelve-member board features the combined input and representation from the Lansing Mayor's Office, Lansing City Council, East Lansing City Council, and the Boards of Commissioners of Ingham, Clinton, and Eaton Counties. Each of the governmental bodies contributes local funds which finance a portion of the Consortium's activities. The Consortium then pursues other funding sources to bring tax dollars back into the region for the purpose of providing services to senior citizens.

The financial statements of the Consortium have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The Consortium's more significant accounting policies are discussed below.

The primary revenues of the Consortium are charges for services, Federal and State grants, and municipal appropriations.

Reporting Entity

As required by accounting principles generally accepted in the United States of America, these financial statements are exclusive presentations of the financial condition and results of operations of the Tri-County Aging Consortium.

Basis of Presentation

**GOVERNMENT-WIDE FINANCIAL STATEMENTS**

The statement of net position and the statement of activities (the government-wide financial statements) present information for the Consortium as a whole.

The statement of activities presents the direct functional expenses of the Consortium and the program revenues that support them. Direct expenses are specifically associated with a service, program, or department and are therefore clearly identifiable to a particular function. Program revenues are associated with specific functions and include charges to recipients for goods or services and grants and contributions that are restricted to meeting the operational or capital requirements of that function. Revenues that are not required to be presented as program revenues are general revenues. This includes interest and all municipal appropriations and shows how governmental functions are either self-financing or supported by the general revenues of the Consortium.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 1 - DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(continued)**

Basis of Presentation (continued)

FUND FINANCIAL STATEMENTS

The Consortium uses three funds to maintain its financial records during the year. A fund is defined as a fiscal and accounting entity with a self-balancing set of accounts. The governmental fund financial statements present the Consortium's major funds.

The major funds of the Consortium are:

- a. General Fund - This fund is the Consortium's primary operating fund. It accounts for all financial resources of the general government except for those that are required to be accounted for in another fund.
- b. Grants Special Revenue Fund - This fund reports grant program revenues and expenditures of Federal and State grant monies primarily passed through the Aging and Adult Services Agency (AASA).

Measurement Focus

The government-wide financial statements are presented using the economic resources measurement focus, similar to that used by business enterprises or not-for-profit organizations. Because another measurement focus is used in the governmental fund financial statements, reconciliations to the government-wide financial statements are provided that explain the differences in detail.

The governmental fund financial statements are presented using the current financial resources measurement focus. With this measurement focus, only current assets, deferred outflows of resources, current liabilities, and deferred inflows of resources generally are included on the balance sheet. Operating statements of these funds present increases (i.e., revenues and other financing sources) and decreases (i.e., expenditures and other financing uses) in fund balance.

Basis of Accounting

Basis of accounting refers to the timing under which transactions are recognized for financial reporting purposes. Governmental fund financial statements use the modified accrual basis of accounting. The government-wide financial statements are prepared using the accrual basis of accounting.

Under the accrual basis of accounting, revenue is recorded in the period in which it is earned, and expenses are recorded when incurred, regardless of the timing of related cash flows. Revenues for grants and contributions are recognized when all eligibility requirements imposed by the provider have been met. Unearned revenue is recorded when resources are received by the Consortium before it has legal claim to them, such as when grant monies are received prior to the incurrence of qualified expenses.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 1 - DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(continued)**

Basis of Accounting (continued)

Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual (i.e., when they become both measurable and available). "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. For this purpose, the Consortium considers revenues to be available if they are collected within 60 days of the end of the current period. Revenues susceptible to accrual include state and federal grants and interest revenue. Other revenues are not susceptible to accrual because generally they are not measurable until received in cash. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt which are recorded when due.

If/when both restricted and unrestricted resources are available for use, it is the Consortium's policy to use restricted resources first, then unrestricted resources as they are needed.

Budgets and Budgetary Accounting

The annual budget of the Consortium is prepared by the Consortium's management and approved by the Board at the total expenditure level. Any revisions to the original budget are approved by the Board before the end of the fiscal year.

Deposits and Investments

Cash and cash equivalents consist of the Consortium's checking and savings accounts, imprest cash, certificates of deposit with an original maturity of 90 days or less, and money market funds.

In addition, the Consortium's restricted cash and cash equivalents consist of an endowment fund held by the Capital Region Community Foundation for building and equipment purchases by the Meals on Wheels program. These funds may be requested by the Consortium at any time.

Investments consist of the Consortium's holdings in U.S. Treasury obligations with an original maturity in excess of 90 days. Investments are stated at fair value.

Receivables and Unearned Revenue

Receivables consist of amounts due from governmental units for various grant programs and accounts receivable for charges for services to clients and other organizations.

The Consortium has recognized the revenue related to charges for services at the time the services are performed and billed to the extent such amounts are estimated to be received. Contractual adjustments by third-party payers are treated as a reduction to revenues.

Unearned revenues arise when the Consortium receives resources before it has a legal claim to them. In subsequent periods, when the revenue meets both the "measurable" and "available" criteria for recognition, the liability for unearned revenue is removed from the statement of net position and balance sheet, respectively, and revenue is recognized.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 1 - DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(continued)**

Prepays

Payments made to vendors for services that will benefit future periods are recorded as prepaid expenditures/expenses. Reported prepaid expenditures are equally offset by nonspendable fund balance which indicates they do not constitute “available spendable resources” even though they are a component of equity.

Capital Assets

Capital assets are recorded (net of accumulated depreciation, if applicable) in the government-wide financial statements. Capital assets are those with an initial individual cost of \$5,000 or more, with estimated useful lives of more than one year. Capital assets are not recorded in the governmental fund. Instead, capital acquisitions are reflected as expenditures in the governmental fund, and the related assets are reported in the government-wide financial statements. All purchased capital assets are valued at cost where historical records are available and at an estimated historical cost where no historical records exist. Donated capital assets are valued at their estimated acquisition cost on the date received.

The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized. Depreciation is computed using the straight-line method over the following useful lives:

Leasehold improvements	15 years
Vehicles	6 years
Equipment	10 years

Compensated Absences

The Consortium employees are granted vacation and sick leave in varying amounts. In the event of termination, an employee is paid for certain portions of unused accumulated vacation and sick time. This amount, along with related payroll taxes has been recorded in the government-wide financial statements.

Unavailable Revenue

Governmental funds report unavailable revenues in connection with receivables for revenue that is not considered available to liquidate liabilities of the current period.

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of net position and balance sheet will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position/fund balance that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until that time.

In addition to liabilities, the statement of net position and balance sheet will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position/fund balance that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 1 - DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(continued)**

Deferred Outflows/Inflows of Resources (continued)

The Consortium reports deferred inflows of resources on the balance sheet in connection with long-term receivables that are not considered available to liquidate liabilities of the current period. The Consortium also reports deferred outflows of resources and deferred inflows of resources on the statement of net position which correspond to the Consortium's net pension liability and are related to differences in experience, differences in assumptions, differences between projected and actual pension plan investment earnings and contributions made subsequent to the measurement date. These amounts are deferred and recognized as an outflow of resources or an inflow of resources in the period to which they apply.

Net Pension Liability

The net pension liability is deemed to be a noncurrent liability and is recognized on the Consortium's government-wide financial statements.

Interfund Transactions

During the course of normal operations, the Consortium has numerous transactions between funds, including expenditures and transfers of resources to provide services. The accompanying financial statements generally reflect such transactions as operating transfers.

Comparative Data

Comparative data for the prior year has not been presented in the accompanying financial statements since its inclusion would make the statements unduly complex and difficult to read.

**NOTE 2 - DEPOSITS AND INVESTMENTS**

In accordance with Michigan Compiled Laws, the Consortium is authorized to invest in the following investment vehicles:

- a. Bonds, securities, and other obligations of the United States or an agency or instrumentality of the United States.
- b. Certificates of deposit, savings accounts, deposit accounts, or depository receipts of a State or nationally chartered bank or a State or Federally chartered savings and loan association, savings bank, or credit union whose deposits are insured by an agency of the United States government and which maintains a principal office or branch office located in this State under the laws of this State or the United States, but only if the bank, savings and loan association, savings bank or credit union is eligible to be a depository of surplus funds belonging to the State under Section 6 of 1855 PA 105, MCL 21.146.
- c. Commercial paper rated at the time of purchase within the three highest classifications established by not less than two standard rating services and which matures not more than 270 days after the date of purchase.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 2 - DEPOSITS AND INVESTMENTS (continued)**

- d. The United States government or Federal agency obligations repurchase agreements.
- e. Bankers acceptances of United States Banks.
- f. Mutual funds composed of investment vehicles, which are legal for direct investment by local units of government in Michigan.

Deposits

There is a custodial credit risk as it relates to deposits. In the case of deposits, this is the risk that in the event of a bank failure, the Consortium's deposits may not be returned to it. As of September 30, 2019, the carrying amount of the Consortium's deposits was \$7,276,604 and the bank balance was \$7,327,914. As of September 30, 2019, the Consortium's deposits were insured by the Federal Deposit Insurance Corporation for \$543,789. The balance of \$6,784,125 was uninsured and uncollateralized.

The cash and cash equivalents balances reported in the basic financial statements include \$300 in imprest cash and \$102,140 in an endowment fund held by the Capital Region Community Foundation.

Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value hierarchy is also established which requires an entity to maximize the use of observable and minimize the use of unobservable inputs.

There are three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices in active markets for identical securities.
- Level 2: Prices determined using other significant observable inputs. Observable inputs are inputs that other market participants may use in pricing a security. These may include quoted prices for similar securities, interest rates, prepayment speeds, credit risk and others.
- Level 3: Prices determined using significant unobservable inputs. Unobservable inputs may be used in situations where quoted prices or observable inputs are unavailable or deemed less relevant (for example, when there is little or no market activity for an investment at the end of the period). Unobservable inputs reflect the organization's own assumptions about the factors market participants would use in pricing an investment, and would be based on the best information available.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying financial statements, as well as the general classification of such instruments pursuant to the valuation hierarchy.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 2 - DEPOSITS AND INVESTMENTS (continued)**

Fair Value Measurements (continued)

The Consortium had the following fair value measurements as of September 30, 2019:

	Fair Value Measurements					
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total	Weighted Average Maturity	Moody's Rating
U.S. Treasury notes	\$ 848,705	\$ -	\$ -	\$ 848,705	3.18 years	AAA

Credit Risk

State law limits investments in certain types of investments to a prime or better rating issued by nationally recognized statistical rating organizations (NRSRO's). As of September 30, 2019, rating information on the Consortium's investments is presented above.

Interest Rate Risk

The Consortium will minimize interest rate risk, which is the risk that the market value of securities in the portfolio will fall due to changes in market interest rates, by structuring the investment portfolio so that securities mature to meet cash requirements for ongoing operations, thereby avoiding the need to sell securities in the open market and investing operating funds primarily in shorter-term securities, liquid asset funds, money market mutual funds, or similar investment pools and limiting the average maturity in accordance with the Consortium's cash requirements.

Concentration of Credit Risk

The Consortium will minimize concentration of credit risk, which is the risk of loss attributed to the magnitude of the Consortium's investment in a single issuer, by diversifying the investment portfolio so that the impact of potential losses from any one type of security or issuer will be minimized.

Custodial Credit Risk

The Consortium will minimize custodial credit risk, which is the risk of loss due to the failure of the security issuer or backer, by limiting investments to the types of securities authorized by the Board and pre-qualifying the financial institutions, broker/dealers, intermediaries and advisors with which the Consortium will do business in accordance with Board approved policy.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 3 - CAPITAL ASSETS**

The following provides a summary of the changes in capital assets for the year ended September 30, 2019:

	Balance Oct. 1, 2018	Additions	Deletions	Balance Sept. 30, 2019
Capital assets being depreciated				
Leasehold improvements	\$ 142,677	\$ -	\$ -	\$ 142,677
Vehicles	136,434	-	-	136,434
Equipment	388,459	22,876	-	411,335
<b>Total</b>	<b>667,570</b>	<b>22,876</b>	<b>-</b>	<b>690,446</b>
Less accumulated depreciation for:				
Leasehold improvements	(142,677)	-	-	(142,677)
Vehicles	(111,952)	(9,007)	-	(120,959)
Equipment	(323,768)	(13,260)	-	(337,028)
<b>Total</b>	<b>(578,397)</b>	<b>(22,267)</b>	<b>-</b>	<b>(600,664)</b>
<b>Capital assets, net</b>	<b>\$ 89,173</b>	<b>\$ 609</b>	<b>\$ -</b>	<b>\$ 89,782</b>

**NOTE 4 - LONG-TERM OBLIGATIONS**

The following is a summary of changes in long-term obligations (including current portion) of the Consortium for the year ended September 30, 2019:

	Balance Oct. 1, 2018	Additions	Deletions	Balance Sept. 30, 2019	Amounts Due Within One Year
Compensated absences	\$ 148,447	\$ 155,358	\$ 136,562	\$ 167,243	\$ 33,449

In accordance with Consortium personnel policies, individual employees have vested rights upon termination of employment to receive payment for unused vacation under formulas and conditions specified in their personnel policies handbook.

Accumulated sick and vacation leave represents a liability to the Consortium, which is presented in a current and long-term portion of the liability. For this reason, the total liability is reported in the government-wide financial statements and represents a current liability of \$33,449 and a long-term liability of \$133,794 at September 30, 2019. Payments to employees for sick and vacation leave are recorded as expenditures when they are used, and payments are actually made to the employees.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 5 - INTERFUND TRANSFERS**

Permanent reallocations of resources between funds of the reporting entity are classified as interfund transfers. For the purpose of the statement of activities, all interfund transfers between individual governmental funds have been eliminated.

Transfers to Grants Special Revenue Fund from:	
General Fund	<u>\$ 234,632</u>

The transfers move unrestricted revenues collected in the General Fund to finance various programs accounted for in the Grants Special Revenue Fund in accordance with budgetary authorizations.

**NOTE 6 - RETIREMENT PLAN**

The Consortium participates in the Municipal Employees' Retirement System (MERS) of Michigan. MERS is an agent multiple-employer, statewide public employee pension plan established by the Michigan's Legislature under Public Act 135 of 1945 and administered by a nine-member Retirement Board. MERS issues a publicly available financial report that includes financial statements and required supplementary information. This report may be obtained accessing MERS website at [www.mersofmich.com](http://www.mersofmich.com).

Summary of Significant Accounting Policies

For the purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Municipal Employees' Retirement System of Michigan and additions to/deductions from MERS' fiduciary net position have been determined on the same basis as they are reported by MERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Benefits Provided

The plan provides certain retirement, disability, and death benefits to plan members and beneficiaries. Public Act 427 of 1984, as amended, established and amends the benefit provisions of the participants in MERS. The MERS plan covers all eligible full-time general employees (closed to new hires after August 1, 2015) at the Consortium.

Retirement benefits for Consortium employees are calculated at 2.00% of the employee's five-year final average compensation times the employee's years of service with no maximum. Normal retirement age is 60 with an unreduced benefit at age 55 with 25 years of service or a reduced benefit at age 50 with 25 years of service or age 55 with 15 years of service. Deferred retirement benefits vest after 10 years of credited service but are not paid until the date retirement would have occurred had the member remained an employee. Employees are eligible for non-duty disability benefits after 6 years of service and for duty related disability benefits upon hire. Disability benefits are determined in the same manner as retirement benefits but are payable immediately and if duty-related without an actuarial reduction for retirement before age 60 is not applied. An employee who leaves service may withdraw his or her contributions, plus any accrued interest.

Benefit terms, within the parameters established by MERS, are generally established and amended by authority of the Board of Directors.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 6 - RETIREMENT PLAN (continued)**

Benefits Provided (continued)

At the December 31, 2018, valuation date, the following employees were covered by the benefit terms:

Inactive employees or beneficiaries receiving benefits	64
Inactive employees entitled to but not yet receiving benefits	20
Active employees	97
	181

Contributions

The Consortium is required to contribute amounts at least equal to the actuarially determined rate, as established by the MERS Retirement Board. The actuarially determined rate is the estimated amount necessary to finance the cost of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. The employer may establish contribution rates to be paid by its covered employees.

For the year ended September 30, 2019, the Consortium's average contribution rate was 10% of annual payroll. Employees are not required to contribute to the plan.

Net Pension Liability

The Consortium's net pension liability was measured as of December 31, 2018, and the total pension liability used to calculate the net pension liability was determined by an annual actuarial valuation as of that date.

Changes in the net pension liability during the measurement year were as follows:

Changes in Net Pension Liability	Increase (Decrease)		
	Total Pension Liability (a)	Plan Fiduciary Net Position (b)	Net Pension Liability (a)-(b)
Balances at December 31, 2017	\$ 9,512,722	\$ 8,986,007	\$ 526,715
Changes for the year			
Service cost	298,029	-	298,029
Interest on total pension liability	752,719	-	752,719
Difference between expected and actual experience	15,570	-	15,570
Employer contributions	-	333,749	(333,749)
Net investment income	-	(351,718)	351,718
Benefit payments, including employee refunds	(505,519)	(505,519)	-
Administrative expense	-	(17,429)	17,429
	560,799	(540,917)	1,101,716
Balances at December 31, 2018	\$ 10,073,521	\$ 8,445,090	\$ 1,628,431

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 6 - RETIREMENT PLAN (continued)**

Pension Expenses and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

For the year ended September 30, 2019, the Consortium recognized pension expense of \$628,865. The Consortium reported deferred outflows and inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences in experience	\$ -	\$ 97,421
Differences in assumptions	90,105	-
Net difference between projected and actual earnings on pension plan investments	634,392	-
Contributions subsequent to the measurement date*	266,251	-
Total	\$ 990,748	\$ 97,421

\* The amount reported as deferred outflows of resources resulting from contributions subsequent to the measurement date will be recognized as a reduction in the net pension liability for the year ending September 30, 2020.

Amounts reported as deferred outflows and inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ending September 30,	Pension Expense
2020	\$ 246,041
2021	28,906
2022	136,409
2023	215,720

Actuarial Assumptions

The total pension liability in the December 31, 2018, annual actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation: 2.5%

Salary increases: 3.75% in the long-term plus a percentage based on age related scale to reflect merit, longevity, and promotional pay increases.

Investment rate of return: 7.75%, net of investment expenses, including inflation.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 6 - RETIREMENT PLAN (continued)**

Actuarial Assumptions (continued)

The mortality table used to project the mortality experience of non-disabled plan members is a 50% Male - 50% Female blend of the following tables: 1. the RP-2014 Healthy Annuitant Mortality Tables, with rates multiplied by 105%, 2. the RP-2014 Employee Mortality Tables, and 3. the RP-2014 Juvenile Mortality Tables. The mortality table used to project the mortality experience of disabled plan members is a 50% Male - 50% Female blend of the RP-2014 Disabled Retiree Mortality Tables.

The actuarial assumptions used in the valuation were based on the results of the 2009-2013 Five-Year Experience Study.

Discount Rate

The discount rate used to measure the total pension liability is 8%. The projection of cash flows used to determine the discount rate assumes that employer and employee contributions will be made at the rates agreed upon for employees and the actuarially determined rates for employers.

Projected Cash Flows

Based on these assumptions, the pension plan's fiduciary net position was projected to be available to pay all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

The long-term expected rate of return on pension plan investments was determined using a model method in which the best-estimate ranges of expected future real rates of return (expected returns, net of investment and administrative expenses and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

<u>Asset Class</u>	<u>Target Allocation</u>	<u>Long-Term Expected Real Rate of Return</u>
Global Equity	55.50%	6.15%
Global Fixed Income	18.50%	1.26%
Real Assets	13.50%	7.22%
Diversifying Strategies	12.50%	5.00%

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 6 - RETIREMENT PLAN (continued)**

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the net pension liability of the Consortium, calculated using the discount rates of 8%, as well as what the Consortium's net pension liability would be using a discount rate that is 1% lower (7%) or 1% higher (9%) than the current rate.

	<u>1% Decrease</u>	<u>Current Discount Rate</u>	<u>1% Increase</u>
Net pension liability	<u>\$ 2,720,610</u>	<u>\$ 1,628,431</u>	<u>\$ 698,193</u>

**NOTE 7 - POSTEMPLOYMENT HEALTH CARE BENEFITS**

The Consortium makes medical, prescription, and dental coverage available to certain retired employees. Retirees are responsible for paying 100% of the related premiums. Substantially all of the Consortium's employees are eligible for these benefits if they meet the vesting requirement of 10 years of service. While these benefits do not represent a direct cost to the Consortium, the benefits are available to retired employees at the same rates as current employees, therefore an implicit rate subsidy is being provided. This benefit is provided under authority of the Board of Directors of the Consortium. Any changes to the obligations of plan members or the employer would require approval of the Board of Directors.

The Consortium has evaluated the potential liability and effect of the implementation of GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other than Pensions*, in the current year and has determined it to be immaterial.

**NOTE 8 - RISK MANAGEMENT**

The Consortium is exposed to various risks of loss related to torts, theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters for which they carry commercial insurance. The Consortium has had no settled claims resulting from these risks that exceeded their commercial coverage in any of the past three years.

**NOTE 9 - CONTINGENT LIABILITIES**

The Consortium participates in a number of Federal and State assisted grant programs which are subject to compliance audits. The periodic program compliance audits of many of the programs have not yet been completed or final resolution has not been received. Accordingly, the Consortium's compliance with applicable grant requirements will be established at some future date. The amount, if any, of expenditures which may be disallowed by the granting agencies cannot be determined at this time although the Consortium expects such amounts, if any, to be immaterial.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 10 - NONCANCELLABLE OPERATING LEASE OBLIGATIONS**

The Consortium has entered into a five-year, noncancelable long-term lease requiring monthly payments \$18,590 through December 2022. In addition to the minimum monthly payments, the lease calls for reimbursement to the lessor of monthly operating expenses which is recomputed each year based on actual costs. Future minimum payments are as follows:

<u>Year Ending September 30,</u>	
2020	\$ 223,080
2021	223,080
2022	223,080
2023	<u>55,770</u>
Total payments	<u><u>\$ 725,010</u></u>

**NOTE 11 - DETAILS OF FUND BALANCE CLASSIFICATIONS**

GASB Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*, established fund balance classifications that comprise a hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of the resources reported in governmental funds. The following are the five fund balance classifications under this standard:

*Nonspendable* - assets that are not available in a spendable form such as inventory, prepaid expenditures, and long-term receivables not expected to be converted to cash in the near term. It also includes funds that are legally or contractually required to be maintained intact such as the corpus of a permanent fund or foundation.

*Restricted* - amounts that are required by external parties to be used for a specific purpose. Constraints are externally imposed by creditors, grantors, contributors or laws, regulations or enabling legislation.

*Committed* - amounts constrained on use imposed by formal action of the government's highest level of decision-making authority (i.e., Board, Council, etc.).

*Assigned* - amounts intended to be used for specific purposes. This is determined by the governing body, the budget or finance committee or a delegated municipality official.

*Unassigned* - all other resources; the remaining fund balance after nonspendable, restrictions, commitments, and assignments. This class only occurs in the General Fund, except for cases of negative fund balances. Negative fund balances are always reported as unassigned, no matter which fund the deficit occurs in.

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO FINANCIAL STATEMENTS**

**NOTE 11 - DETAILS OF FUND BALANCE CLASSIFICATIONS (continued)**

Fund Balance Classification Policies and Procedures

For committed fund balance, the Consortium's highest level of decision-making authority is the Board of Public Health. The formal action that is required to be taken to establish a fund balance commitment is the adoption of a Board resolution.

For assigned fund balance, the Tri-County Aging Consortium has not approved a policy indicating who is authorized to assign amounts to a specific purpose, therefore the authority for assigning fund balance remains with the Consortium's Board of Directors.

For the classification of fund balances, the Tri-County Aging Consortium considers restricted amounts to have been spent when an expenditure is incurred for the purposes for which both restricted and unrestricted fund balance is available. Also, for the classification of fund balances, the Tri-County Aging Consortium considers committed, assigned, or unassigned amounts to have been spent when an expenditure is incurred for purposes for which amounts in any of those unrestricted fund balance classifications could be used.

**NOTE 12 - UPCOMING ACCOUNTING PRONOUNCEMENT**

In June 2017, the Governmental Accounting Standards Board issued GASB Statement No. 87, *Leases*. This statement will increase the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. The Consortium is currently evaluating the impact this standard will have on the financial statements when adopted during the 2020-2021 fiscal year.

**REQUIRED SUPPLEMENTARY INFORMATION**

**TRI-COUNTY AGING CONSORTIUM  
GENERAL FUND  
BUDGETARY COMPARISON SCHEDULE  
YEAR ENDED SEPTEMBER 30, 2019**

	<u>Budgeted Amounts</u>			Variance with Final Budget Positive (Negative)
	<u>Original</u>	<u>Final</u>	<u>Actual</u>	
<b>REVENUES</b>				
Local grants	\$ 432,215	\$ 360,617	\$ 378,807	\$ 18,190
Municipal appropriations				
City of Lansing	75,000	75,000	84,662	9,662
City of East Lansing	14,758	14,758	14,758	-
Ingham County	67,568	67,568	67,568	-
Clinton County	39,883	39,883	49,563	9,680
Eaton County	59,221	59,221	59,220	(1)
Interest	10,375	92,125	93,451	1,326
Contributions	-	-	86,596	86,596
<b>TOTAL REVENUES</b>	<b>699,020</b>	<b>709,172</b>	<b>834,625</b>	<b>125,453</b>
<b>EXPENDITURES</b>				
Current				
Health and welfare				
Salaries and wages	132,136	132,136	193,046	(60,910)
Fringe benefits	56,820	56,820	77,754	(20,934)
Operating expenditures	203,005	195,950	150,716	45,234
Professional services	40,500	47,150	64,403	(17,253)
Travel and training	5,100	3,275	744	2,531
<b>TOTAL EXPENDITURES</b>	<b>437,561</b>	<b>435,331</b>	<b>486,663</b>	<b>(51,332)</b>
<b>EXCESS OF REVENUES OVER EXPENDITURES</b>	<b>261,459</b>	<b>273,841</b>	<b>347,962</b>	<b>74,121</b>
<b>OTHER FINANCING SOURCES (USES)</b>				
Transfers in	13,541	-	-	-
Transfers out	-	(205,053)	(234,632)	(29,579)
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<b>13,541</b>	<b>(205,053)</b>	<b>(234,632)</b>	<b>(29,579)</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>275,000</b>	<b>68,788</b>	<b>113,330</b>	<b>44,542</b>
Fund balance, beginning of year	946,506	946,506	946,506	-
Fund balance, end of year	<u>\$ 1,221,506</u>	<u>\$ 1,015,294</u>	<u>\$ 1,059,836</u>	<u>\$ 44,542</u>

**TRI-COUNTY AGING CONSORTIUM  
GRANTS SPECIAL REVENUE FUND  
BUDGETARY COMPARISON SCHEDULE  
YEAR ENDED SEPTEMBER 30, 2019**

	Budgeted Amounts			Variance with Final Budget Positive (Negative)
	Original	Final	Actual	
<b>REVENUES</b>				
Intergovernmental				
Federal	\$ 1,840,793	\$ 1,872,807	\$ 1,970,569	\$ 97,762
State	1,553,413	1,614,325	1,684,037	69,712
Medicaid waiver program	19,929,054	23,000,000	24,266,663	1,266,663
Local grants	676,792	662,978	539,004	(123,974)
Charges for services	659,221	638,342	317,592	(320,750)
Interest	4,000	6,835	-	(6,835)
Contributions	30,272	76,500	256,687	180,187
<b>TOTAL REVENUES</b>	<b>24,693,545</b>	<b>27,871,787</b>	<b>29,034,552</b>	<b>1,162,765</b>
<b>EXPENDITURES</b>				
Current				
Health and welfare				
Salaries and wages	3,465,811	3,686,512	3,574,196	112,316
Fringe benefits	1,405,531	1,458,231	1,338,606	119,625
Operating expenditures	1,958,802	2,162,736	2,185,093	(22,357)
Professional services	105,192	89,325	125,218	(35,893)
Subcontractor expenditures	17,660,175	19,454,816	19,650,843	(196,027)
Travel and training	169,275	170,355	131,136	39,219
<b>TOTAL EXPENDITURES</b>	<b>24,764,786</b>	<b>27,021,975</b>	<b>27,005,092</b>	<b>16,883</b>
<b>EXCESS OF REVENUES OVER (UNDER) EXPENDITURES</b>	<b>(71,241)</b>	<b>849,812</b>	<b>2,029,460</b>	<b>1,179,648</b>
<b>OTHER FINANCING SOURCES (USES)</b>				
Transfers in	-	205,053	234,632	29,579
Transfers out	(13,541)	-	-	-
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<b>(13,541)</b>	<b>205,053</b>	<b>234,632</b>	<b>29,579</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>(84,782)</b>	<b>1,054,865</b>	<b>2,264,092</b>	<b>1,209,227</b>
Fund balance, beginning of year	3,645,420	3,645,420	3,645,420	-
Fund balance, end of year	<u>\$ 3,560,638</u>	<u>\$ 4,700,285</u>	<u>\$ 5,909,512</u>	<u>\$ 1,209,227</u>

**TRI-COUNTY AGING CONSORTIUM**  
**SCHEDULE OF CHANGES IN EMPLOYER'S NET PENSION LIABILITY AND RELATED RATIOS**  
**LAST FIVE MEASUREMENT YEARS (ULTIMATELY TEN YEARS WILL BE DISPLAYED)**  
**(AMOUNTS WERE DETERMINED AS OF 12/31 OF EACH FISCAL YEAR)**

	2018	2017	2016	2015	2014
Total Pension Liability					
Service cost	\$ 298,029	\$ 284,237	\$ 305,341	\$ 283,247	\$ 293,888
Interest	752,719	706,464	681,540	625,436	581,328
Difference between expected and actual experience	15,570	33,059	(285,593)	(77,380)	-
Changes of assumptions	-	-	-	450,517	-
Benefit payments, including employee refunds	(505,519)	(399,430)	(358,945)	(350,399)	(320,094)
Net Change in Total Pension Liability	560,799	624,330	342,343	931,421	555,122
Total Pension Liability, beginning	9,512,722	8,888,392	8,546,049	7,614,628	7,059,506
Total Pension Liability, ending	<u>\$ 10,073,521</u>	<u>\$ 9,512,722</u>	<u>\$ 8,888,392</u>	<u>\$ 8,546,049</u>	<u>\$ 7,614,628</u>
Plan Fiduciary Net Position					
Contributions - employer	\$ 333,749	\$ 337,721	\$ 368,807	\$ 283,411	\$ 263,114
Contributions - employee	-	35,427	-	35,531	23,334
Net investment income (loss)	(351,718)	1,065,022	823,433	(111,727)	438,821
Benefit payments, including employee refunds	(505,519)	(399,430)	(358,945)	(350,399)	(320,094)
Administrative expense	(17,429)	(16,842)	(16,238)	(16,137)	(16,148)
Net Change in Plan Fiduciary Net Position	(540,917)	1,021,898	817,057	(159,321)	389,027
Plan Fiduciary Net Position, beginning	8,986,007	7,964,109	7,147,052	7,306,373	6,917,346
Plan Fiduciary Net Position, ending	<u>\$ 8,445,090</u>	<u>\$ 8,986,007</u>	<u>\$ 7,964,109</u>	<u>\$ 7,147,052</u>	<u>\$ 7,306,373</u>
Employer's Net Pension Liability	<u>\$ 1,628,431</u>	<u>\$ 526,715</u>	<u>\$ 924,283</u>	<u>\$ 1,398,997</u>	<u>\$ 308,255</u>
Plan Fiduciary Net Position as a percentage of the Total Pension Liability	84%	94%	90%	84%	96%
Covered employee payroll	\$ 3,431,432	\$ 3,315,387	\$ 3,638,975	\$ 3,480,095	\$ 3,612,252
Employer's Net Pension Liability as a percentage of covered employee payroll	47%	16%	25%	40%	9%

**TRI-COUNTY AGING CONSORTIUM  
SCHEDULE OF EMPLOYER CONTRIBUTIONS  
LAST FIVE FISCAL YEARS (ULTIMATELY TEN YEARS WILL BE DISPLAYED)  
(AMOUNTS WERE DETERMINED AS OF 9/30 OF EACH FISCAL YEAR)**

	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
Actuarially determined contributions	\$ 346,264	\$ 250,517	\$ 245,572	\$ 246,191	\$ 286,134
Contributions in relation to the actuarially determined contribution	<u>346,264</u>	<u>250,517</u>	<u>245,572</u>	<u>246,191</u>	<u>286,134</u>
Contribution deficiency (excess)	<u>\$ -</u>				
Covered employee payroll	\$ 3,617,532	\$ 3,426,150	\$ 3,554,559	\$ 3,740,817	\$ 3,599,973
Contributions as a percentage of covered employee payroll	10%	7%	7%	7%	8%

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO REQUIRED SUPPLEMENTARY INFORMATION  
YEAR ENDED SEPTEMBER 30, 2019**

**NOTE 1 - EXCESS OF EXPENDITURES OVER APPROPRIATIONS**

Michigan Public Act 621 of 1978, Section 18 and 19, as amended, provides that a local governmental unit not incur expenditures in excess of the amounts appropriated. The Consortium’s budgeted expenditures in the General and Grants Special Revenue Fund have been adopted and are maintained at the functional classification level. The approved budget of the Consortium has been adopted at the total expenditure level. During the year ended September 30, 2019, the Consortium incurred expenditures in excess of the amounts appropriated as follows:

	Amounts Appropriated	Amounts Expended	Variance
General Fund	\$ 640,384	\$ 721,295	\$ 80,911

**NOTE 2 - EMPLOYEE RETIREMENT PLAN**

Changes of benefits terms: There were no changes of benefit terms during plan year 2018.

Changes in assumptions: There were no changes of assumptions during plan year 2018.

## **OTHER SUPPLEMENTARY INFORMATION**

**TRI-COUNTY AGING CONSORTIUM  
GRANTS SPECIAL REVENUE FUND - BY PROGRAM  
SCHEDULE OF REVENUES, EXPENDITURES, AND  
CHANGES IN FUND BALANCE  
YEAR ENDED SEPTEMBER 30, 2019**

	<u>Title III Administrative</u>	<u>Title III B Services</u>	<u>Title III C1 Nutrition</u>
<b>REVENUES</b>			
Intergovernmental			
Federal	\$ 155,411	\$ 334,335	\$ 378,605
State	26,438	-	9,212
Medicaid waiver program	-	-	-
Local grants	-	-	-
Program revenues	-	-	90,807
Contributions	-	-	-
	<u>181,849</u>	<u>334,335</u>	<u>478,624</u>
<b>EXPENDITURES</b>			
Current			
Health and welfare			
Salaries and wages	105,056	70,168	154,864
Fringe benefits	42,606	28,054	72,933
Operating expenditures	34,187	3,794	287,446
Professional services	-	-	4,654
Subcontractor expenditures	-	204,789	-
Travel and training	-	822	4,479
	<u>181,849</u>	<u>307,627</u>	<u>524,376</u>
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	-	26,708	(45,752)
<b>OTHER FINANCING SOURCES (USES)</b>			
Transfers in	-	-	-
Transfers out	-	(26,708)	-
	<u>-</u>	<u>(26,708)</u>	<u>-</u>
TOTAL OTHER FINANCING SOURCES (USES)	-	(26,708)	-
NET CHANGE IN FUND BALANCE	-	-	(45,752)
Fund balance, beginning of year	<u>(33)</u>	<u>-</u>	<u>(89,498)</u>
Fund balance, end of year	<u>\$ (33)</u>	<u>\$ -</u>	<u>\$ (135,250)</u>

<u>Title III C2 State Home Delivered Meals</u>	<u>Title III C2 Supplemental Nutrition</u>	<u>Title III D Services</u>	<u>Crisis Management</u>	<u>HCBS Waiver</u>	<u>Alternative Care</u>
\$ 724,217	\$ -	\$ 30,270	\$ -	\$ -	\$ -
460,424	-	-	-	-	136,463
-	-	-	-	24,266,663	-
106,261	398,822	-	-	14,109	-
192,785	-	5,720	-	-	-
250,731	-	-	5,835	-	-
<u>1,734,418</u>	<u>398,822</u>	<u>35,990</u>	<u>5,835</u>	<u>24,280,772</u>	<u>136,463</u>
658,832	32,579	-	-	2,172,669	-
251,381	15,648	-	-	768,535	-
1,224,256	208,339	-	4	309,479	-
14,809	-	-	-	97,373	-
-	-	35,990	64,723	18,429,998	136,463
78,620	-	-	-	39,902	-
<u>2,227,898</u>	<u>256,566</u>	<u>35,990</u>	<u>64,727</u>	<u>21,817,956</u>	<u>136,463</u>
(493,480)	142,256	-	(58,892)	2,462,816	-
205,200	-	-	61,708	-	-
-	-	-	-	-	-
<u>205,200</u>	<u>-</u>	<u>-</u>	<u>61,708</u>	<u>-</u>	<u>-</u>
(288,280)	142,256	-	2,816	2,462,816	-
(549,702)	554,444	1,566	4,993	3,575,571	-
<u>\$ (837,982)</u>	<u>\$ 696,700</u>	<u>\$ 1,566</u>	<u>\$ 7,809</u>	<u>\$ 6,038,387</u>	<u>\$ -</u>

**TRI-COUNTY AGING CONSORTIUM  
GRANTS SPECIAL REVENUE FUND - BY PROGRAM  
SCHEDULE OF REVENUES, EXPENDITURES, AND  
CHANGES IN FUND BALANCE (continued)  
YEAR ENDED SEPTEMBER 30, 2019**

	Care Management	Respite	Medicare/ Medicaid Assistance
<b>REVENUES</b>			
Intergovernmental			
Federal	\$ -	\$ -	\$ 118,231
State	215,913	84,995	641
Medicaid waiver program	-	-	-
Local grants	-	-	-
Program revenues	-	6,615	-
Contributions	-	-	-
	<u>215,913</u>	<u>91,610</u>	<u>118,872</u>
<b>TOTAL REVENUES</b>	<b>215,913</b>	<b>91,610</b>	<b>118,872</b>
<b>EXPENDITURES</b>			
Current			
Health and welfare			
Salaries and wages	129,605	-	36,003
Fringe benefits	52,810	-	13,971
Operating expenditures	18,625	-	36,074
Professional services	2,638	-	2,356
Subcontractor expenditures	36,146	91,610	-
Travel and training	2,000	-	569
	<u>241,824</u>	<u>91,610</u>	<u>88,973</u>
<b>TOTAL EXPENDITURES</b>	<b>241,824</b>	<b>91,610</b>	<b>88,973</b>
<b>EXCESS OF REVENUES OVER (UNDER) EXPENDITURES</b>	<b>(25,911)</b>	<b>-</b>	<b>29,899</b>
<b>OTHER FINANCING SOURCES (USES)</b>			
Transfers in	-	-	-
Transfers out	-	-	(568)
	<u>-</u>	<u>-</u>	<u>(568)</u>
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>	<b>-</b>	<b>-</b>	<b>(568)</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>(25,911)</b>	<b>-</b>	<b>29,331</b>
Fund balance, beginning of year	<u>52,795</u>	<u>23</u>	<u>67,002</u>
Fund balance, end of year	<u><u>\$ 26,884</u></u>	<u><u>\$ 23</u></u>	<u><u>\$ 96,333</u></u>

<u>Title III E Services</u>	<u>State In-Home Care</u>	<u>State Access Services</u>	<u>SAVVY Caregiver</u>	<u>Title VII A Services</u>	<u>Title VII Elder Abuse</u>
\$ 194,231	\$ -	\$ -	\$ -	\$ 7,997	\$ 5,928
-	490,279	27,496	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
<u>194,231</u>	<u>490,279</u>	<u>27,496</u>	<u>-</u>	<u>7,997</u>	<u>5,928</u>
91,107	-	18,801	-	-	-
43,565	-	8,327	-	-	-
211	-	10	-	-	-
-	-	-	-	-	-
41,342	460,279	-	-	7,997	5,928
506	-	358	-	-	-
<u>176,731</u>	<u>460,279</u>	<u>27,496</u>	<u>-</u>	<u>7,997</u>	<u>5,928</u>
17,500	30,000	-	-	-	-
-	-	-	-	-	-
<u>(17,500)</u>	<u>(30,000)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>(17,500)</u>	<u>(30,000)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
-	-	-	-	-	-
4,614	-	(42)	(242)	-	309
<u>\$ 4,614</u>	<u>\$ -</u>	<u>\$ (42)</u>	<u>\$ (242)</u>	<u>\$ -</u>	<u>\$ 309</u>

**TRI-COUNTY AGING CONSORTIUM  
GRANTS SPECIAL REVENUE FUND - BY PROGRAM  
SCHEDULE OF REVENUES, EXPENDITURES, AND  
CHANGES IN FUND BALANCE (continued)  
YEAR ENDED SEPTEMBER 30, 2019**

	Evidence Based Programs	Merit Award Respite	Aging Network Services
<b>REVENUES</b>			
Intergovernmental			
Federal	\$ 21,344	\$ -	\$ -
State	47,333	126,373	42,878
Medicaid waiver program	-	-	-
Local grants	19,812	-	-
Program revenues	16,680	4,985	-
Contributions	121	-	-
	<u>105,290</u>	<u>131,358</u>	<u>42,878</u>
<b>TOTAL REVENUES</b>			
<b>EXPENDITURES</b>			
Current			
Health and welfare			
Salaries and wages	71,949	-	28,594
Fringe benefits	20,797	-	13,954
Operating expenditures	51,269	11,372	21
Professional services	3,388	-	-
Subcontractor expenditures	-	119,986	-
Travel and training	3,571	-	309
	<u>150,974</u>	<u>131,358</u>	<u>42,878</u>
<b>TOTAL EXPENDITURES</b>			
<b>EXCESS OF REVENUES OVER (UNDER) EXPENDITURES</b>			
	(45,684)	-	-
<b>OTHER FINANCING SOURCES (USES)</b>			
Transfers in	32,500	-	-
Transfers out	-	-	-
	<u>32,500</u>	<u>-</u>	<u>-</u>
<b>TOTAL OTHER FINANCING SOURCES (USES)</b>			
<b>NET CHANGE IN FUND BALANCE</b>			
	(13,184)	-	-
Fund balance, beginning of year	<u>23,839</u>	<u>1,257</u>	<u>-</u>
Fund balance, end of year	<u>\$ 10,655</u>	<u>\$ 1,257</u>	<u>\$ -</u>

Information Referral FFI	State Caregiver Support	Other	Eliminations	Total
\$ -	\$ -	\$ -	\$ -	\$ 1,970,569
-	15,592	-	-	1,684,037
-	-	-	-	24,266,663
-	-	-	-	539,004
-	-	-	-	317,592
-	-	-	-	256,687
-	15,592	-	-	29,034,552
3,969	-	-	-	3,574,196
6,025	-	-	-	1,338,606
6	-	-	-	2,185,093
-	-	-	-	125,218
-	15,592	-	-	19,650,843
-	-	-	-	131,136
10,000	15,592	-	-	27,005,092
(10,000)	-	-	-	2,029,460
10,000	-	-	(74,776)	234,632
-	-	-	74,776	-
10,000	-	-	-	234,632
-	-	-	-	2,264,092
(3,298)	(1,257)	3,079	-	3,645,420
\$ (3,298)	\$ (1,257)	\$ 3,079	\$ -	\$ 5,909,512

**TRI-COUNTY AGING CONSORTIUM**  
**SUPPLEMENTAL SCHEDULE: FUNDED SERVICE CATEGORIES BY SOURCE**  
**YEAR ENDED SEPTEMBER 30, 2019**

	<u>Part B</u>	<u>Part C1</u>	<u>Part C2</u>	<u>Part D</u>
Care Management	\$ -	\$ -	\$ -	\$ -
Personal Care	65,233	-	-	-
Homemaker	9,431	-	-	-
Home Delivered Meals	-	-	468,336	-
In Home Respite	-	-	-	-
Case Coordination and Support	5,786	-	-	-
Congregate Meals	-	314,635	-	-
Kinship Respite Care	-	-	-	-
Transportation	7,137	-	-	-
Legal Assistance	23,940	-	-	-
Information and Assistance	85,271	-	-	-
Adult Day Care	-	-	-	-
Elder Abuse Prevention	-	-	-	-
Volunteer Respite Care	-	-	-	-
Outreach	-	-	-	-
Caregiver Information and Assistance	-	-	-	-
Caregiver Outreach	-	-	-	-
Caregiver Training	11,983	-	-	-
Disease Prevention/Health	18,230	-	-	30,270
Program Development	79,744	-	-	-
Crisis Services for the Elderly (RSD)	11,708	-	-	-
Ombudsman	8,360	-	-	-
Options Counseling	7,512	-	-	-
Administration (AAA)	45,069	88,584	-	-
	<u>\$ 379,404</u>	<u>\$ 403,219</u>	<u>\$ 468,336</u>	<u>\$ 30,270</u>

<u>Part E</u>	<u>Part EAP</u>	<u>Part VII A</u>	<u>NSIP</u>	<u>State Access</u>	<u>State In-Home</u>
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
-	-	-	-	-	460,279
-	-	-	-	-	-
-	-	-	255,881	-	-
31,426	-	-	-	-	-
-	-	-	-	-	-
-	-	-	63,970	-	-
9,916	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	5,928	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
39,000	-	-	-	-	-
50,000	-	-	-	27,496	-
-	-	-	-	-	-
17,500	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	30,000
-	-	7,997	-	-	-
46,389	-	-	-	-	-
21,758	-	-	-	-	-
<u>\$ 215,989</u>	<u>\$ 5,928</u>	<u>\$ 7,997</u>	<u>\$ 319,851</u>	<u>\$ 27,496</u>	<u>\$ 490,279</u>

**TRI-COUNTY AGING CONSORTIUM**  
**SUPPLEMENTAL SCHEDULE: FUNDED SERVICE CATEGORIES BY SOURCE (continued)**  
**YEAR ENDED SEPTEMBER 30, 2019**

	State Congregate Meals	State Home Delivered Meals	State NHO	State Alt Care
Care Management	\$ -	\$ -	\$ -	\$ -
Personal Care	-	-	-	-
Homemaker	-	-	-	108,300
Home Delivered Meals	-	460,424	-	-
In Home Respite	-	-	-	-
Case Coordination and Support	-	-	-	-
Congregate Meals	9,212	-	-	-
Kinship Respite Care	-	-	-	-
Transportation	-	-	-	-
Legal Assistance	-	-	-	-
Information and Assistance	-	-	-	-
Adult Day Care	-	-	-	-
Elder Abuse Prevention	-	-	-	-
Volunteer Respite Care	-	-	-	-
Outreach	-	-	-	-
Caregiver Information and Assistance	-	-	-	-
Caregiver Outreach	-	-	-	-
Caregiver Training	-	-	-	-
Disease Prevention/Health	-	-	-	-
Program Development	-	-	-	-
Crisis Services for the Elderly (RSD)	-	-	-	-
Ombudsman	-	-	18,678	-
Options Counseling	-	-	-	-
Administration (AAA)	-	19,828	-	6,610
	<u>\$ 9,212</u>	<u>\$ 480,252</u>	<u>\$ 18,678</u>	<u>\$ 114,910</u>

<u>State MSO</u>	<u>State Care Management</u>	<u>State Merit Award</u>	<u>State Caregiver Support</u>	<u>State Respite Care</u>	<u>State ANS</u>
\$ -	\$ 215,913	\$ -	\$ -	\$ -	\$ -
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	35,001	15,592	19,642	-
-	-	-	-	-	16,120
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	26,758
-	-	80,000	-	57,160	-
-	-	-	-	-	-
-	-	-	-	8,193	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
9,485	-	-	-	-	-
-	-	-	-	-	-
-	-	11,372	-	-	-
<u>\$ 9,485</u>	<u>\$ 215,913</u>	<u>\$ 126,373</u>	<u>\$ 15,592</u>	<u>\$ 84,995</u>	<u>\$ 42,878</u>

**TRI-COUNTY AGING CONSORTIUM**  
**SUPPLEMENTAL SCHEDULE: FUNDED SERVICE CATEGORIES BY SOURCE (continued)**  
**YEAR ENDED SEPTEMBER 30, 2019**

	Program Income	Cash Match	In-kind Match	Total
Care Management	\$ -	\$ 23,991	\$ -	\$ 239,904
Personal Care	-	-	58,391	583,903
Homemaker	-	-	13,083	130,814
Home Delivered Meals	192,023	-	145,812	1,522,476
In Home Respite	3,077	-	9,905	114,643
Case Coordination and Support	-	-	2,435	24,341
Congregate Meals	85,408	-	41,243	514,468
Kinship Respite Care	-	-	1,102	11,018
Transportation	-	-	936	8,073
Legal Assistance	-	2,660	-	26,600
Information and Assistance	-	-	12,448	124,477
Adult Day Care	8,523	-	34,044	179,727
Elder Abuse Prevention	-	1,102	-	7,030
Volunteer Respite Care	-	-	1,295	9,488
Outreach	-	-	3,056	3,056
Caregiver Information and Assistance	-	-	4,333	43,333
Caregiver Outreach	-	-	5,556	83,052
Caregiver Training	-	-	1,331	13,314
Disease Prevention/Health	5,720	-	8,081	79,801
Program Development	-	-	8,860	88,604
Crisis Services for the Elderly (RSD)	-	-	4,673	46,381
Ombudsman	-	-	3,130	47,650
Options Counseling	-	-	5,990	59,891
Administration (AAA)	-	-	-	193,221
	<u>\$ 294,751</u>	<u>\$ 27,753</u>	<u>\$ 365,704</u>	<u>\$ 4,155,265</u>

**TRI-COUNTY AGING CONSORTIUM  
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
YEAR ENDED SEPTEMBER 30, 2019**

Federal Grantor/ Pass-Through Grantor/ Program or Cluster Title	Federal CFDA Number	Pass-Through Grantor's Number	Federal Expenditures
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES			
Passed through Michigan Aging and Adult Services Agency			
Title VII Elder Abuse Prevention	93.041	20192964	\$ 5,928
Title VIIA Services - LTC Ombudsman	93.042	20192964	7,997
Special Programs for the Aging, Title III, Part D			
Disease Prevention and Health Promotion Services	93.043	20192964	30,270
Aging Cluster <sup>(a)(b)</sup>			
Special Programs for the Aging, Title III, Part B			
Grants for Supportive Services and Senior Centers			
Regular	93.044	20192964	334,335
Administration		20192964	<u>45,069</u>
			379,404
Special Programs for the Aging, Title III, Part C			
Nutrition Services	93.045		
Administration		20192964	88,584
Congregate Meals		20192964	314,635
Home Delivered Meals		20192964	<u>468,336</u>
			871,555
Nutrition Services Incentive Program	93.053		
Home Delivered Meals		20192964	255,881
Congregate Meals		20192964	<u>63,970</u>
			<u>319,851</u>
Total Aging Cluster			1,570,810
National Caregiver Support, Title III, Part E	93.052		
Regular		20192964	194,231
Administration		20192964	<u>21,758</u>
			<u>215,989</u>
Total passed through Michigan Office of Services to the Aging			1,830,994
Passed through Michigan Department of Health and Human Services			
Alzheimer's Disease Demonstration Grants to States	93.051		
Creating Confident Caregivers (Savvy Caregiver)		90DS2015-01-02	21,344
Passed through MMAP, Inc.			
Medicare Enrollment Assistance Programs			
Medicare Improvements for Patients and Providers Act	93.071	14AAMIMAAA	29,250
Senior Medicare Patrol		90MP0219-03-00	8,918
Michigan Medicare/Medicaid Assistance Program		14AAMIMSHI	<u>37,271</u>
			75,439
State Health insurance Assistance	93.324		
Centers for Medicare and Medicaid Services		90SAPG0010-02-00	<u>42,792</u>
Total passed through MMAP, Inc.			<u>118,231</u>
TOTAL FEDERAL AWARD EXPENDITURES			<u>\$ 1,970,569</u>

**TRI-COUNTY AGING CONSORTIUM  
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
YEAR ENDED SEPTEMBER 30, 2019**

**NOTE 1 - BASIS OF PRESENTATION**

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of the Tri-County Aging Consortium (the Consortium) and is presented on the modified accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements. The Consortium has elected to not use the 10 percent *de minimis* indirect rate allowed under the Uniform Guidance.

**NOTE 2 - SUBRECIPIENTS**

No Federal Awards were passed through by the Consortium to any subrecipients during the year.

**NOTE 3 - SUMMARY OF SIGNIFICANT EXPLANATIONS OF SCHEDULE**

The following descriptions identified below as (a) - (b) represent explanations that cross reference to amounts on the Schedule of Expenditures of Federal Awards:

- (a) Denotes programs tested as “major programs”.
- (b) Denotes programs required to be clustered by United States Department of Health and Human Services.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND  
ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS  
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

Board of Directors  
Tri-County Aging Consortium  
Lansing, Michigan

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Tri-County Aging Consortium (the Consortium), as of and for the year ended September 30, 2019, and the related notes to the financial statements, which collectively comprise the Consortium's basic financial statements and have issued our report thereon dated March 6, 2020.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Consortium's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Consortium's internal control. Accordingly, we do not express an opinion on the effectiveness of the Consortium's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given the limitations, during the audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We did identify a certain deficiency in internal control over financial reporting, described in the accompanying schedule of findings and questioned costs as item 2019-001 that we consider to be a significant deficiency.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Consortium's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Consortium's Response to the Finding**

The Consortium's response to the finding identified in our audit is described in the accompanying corrective action plan. The Consortium's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Maney Costeiran PC*

March 6, 2020

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**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM  
AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

Board of Directors  
Tri-County Aging Consortium  
Lansing, Michigan

**Report on Compliance for Each Major Federal Program**

We have audited the Tri-County Aging Consortium's (the Consortium) compliance with the types of compliance requirements described in the OMB *Compliance Supplement* that could have a direct and material effect on the Consortium's major federal programs for the year ended September 30, 2019. The Consortium's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

***Management's Responsibility***

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

***Auditor's Responsibility***

Our responsibility is to express an opinion on compliance for each of the Consortium's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administration Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Consortium's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Consortium's compliance.

### ***Opinion on Each Major Federal Program***

In our opinion, the Tri-County Aging Consortium complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2019.

### **Report on Internal Control Over Compliance**

Management of the Consortium is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Consortium's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Consortium's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Manes Costeiran PC*

March 6, 2020

**TRI-COUNTY AGING CONSORTIUM  
SCHEDULE OF FINDINGS AND QUESTIONED COSTS  
YEAR ENDED SEPTEMBER 30, 2019**

**Section I - Summary of Auditor's Results**

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***Financial Statements***

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

Material weakness(es) identified? \_\_\_\_\_ Yes   X   No

Significant deficiency(ies) identified?   X   Yes \_\_\_\_\_ None reported

Noncompliance material to financial statements noted? \_\_\_\_\_ Yes   X   No

***Federal Awards***

Internal control over major programs:

Material weakness(es) identified? \_\_\_\_\_ Yes   X   No

Significant deficiency(ies) identified? \_\_\_\_\_ Yes   X   None reported

Type of auditor's report issued on compliance for major programs: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? \_\_\_\_\_ Yes   X   No

Identification of major programs:

CFDA Number(s)	Name of Federal Program or Cluster
93.044, 93.045, and 93.053	Aging Cluster

Dollar threshold used to distinguish between Type A and Type B programs: \$ 750,000

Auditee qualified as low-risk auditee?   X   Yes \_\_\_\_\_ No

**Section II - Financial Statement Findings**

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**2019-001 SIGNIFICANT JOURNAL ENTRIES PROPOSED BY AUDITORS**

Criteria: Auditing standards emphasize that management is responsible for establishing, maintaining, and monitoring internal controls, and for the fair presentation in the financial statements of financial position, results of operations, and cash flows (where applicable), including the notes to the financial statements, in conformity with U.S. generally accepted accounting principles.

**TRI-COUNTY AGING CONSORTIUM**  
**SCHEDULE OF FINDINGS AND QUESTIONED COSTS (continued)**  
**YEAR ENDED SEPTEMBER 30, 2019**

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**Section II - Financial Statement Findings (continued)**

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2019-001 SIGNIFICANT JOURNAL ENTRIES PROPOSED BY AUDITORS (continued)

Condition: A significant journal entry for the proper recognition of beginning fund balances was proposed by the auditors. This misstatement was not detected by the Consortium's internal control over financial reporting. This entry was brought to the attention of management and was subsequently recorded in the Consortium's general ledger. A similar condition was noted and reported in the previous audit.

Cause: Misstatements were not identified and corrected by management.

Effect: The Consortium's accounting records were initially misstated by amounts significant to the financial statements. Necessary adjustments were brought to the attention of management and were subsequently recorded in the Consortium's general ledger.

Recommendation: We recommend that the Consortium take steps to ensure that significant journal entries are not necessary at the time future audit analysis is performed.

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**Section III - Federal Award Findings and Questioned Costs**

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None noted.

**TRI-COUNTY AGING CONSORTIUM  
CORRECTIVE ACTION PLAN  
FOR THE YEAR ENDED SEPTEMBER 30, 2019**

2019-001 SIGNIFICANT JOURNAL ENTRIES PROPOSED BY AUDITORS

Consortium personnel responsible for resolution: Joe Reeves, Finance Director

Corrective Action Response: The Consortium agrees that the Finance Director will maintain all balance sheet accounts, and identify all related revenues and expenditures, in accordance with U.S. generally accepted accounting principles.

Anticipated completion date: September 30, 2020

**TRI-COUNTY AGING CONSORTIUM  
SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS  
YEAR ENDED SEPTEMBER 30, 2019**

FINDINGS/COMPLIANCE

Control Deficiencies and Material Weaknesses Related to Internal Controls Over the Financial Statements.

2018-001 Significant Audit Adjustments

Condition: Adjustments were proposed (and approved and posted by management) to adjust the Consortium's general ledger to the appropriate balances. Adjustments were necessary to correct fund balance and adjust for entries that were inappropriately posted in prior years.

Resolution: Significant journal entries were necessary during the current audit and a similar finding was repeated in the schedule of findings and questioned costs. We do not consider this issue resolved.

Findings Related to Compliance with Requirements Applicable to the Financial Statements.

No prior audit findings noted.

Findings Related to Compliance with Requirements Applicable to Federal Awards and Internal Control Over Compliance in Accordance with the Uniform Guidance.

No prior audit findings noted.